exposing the job search process



exposing the resume

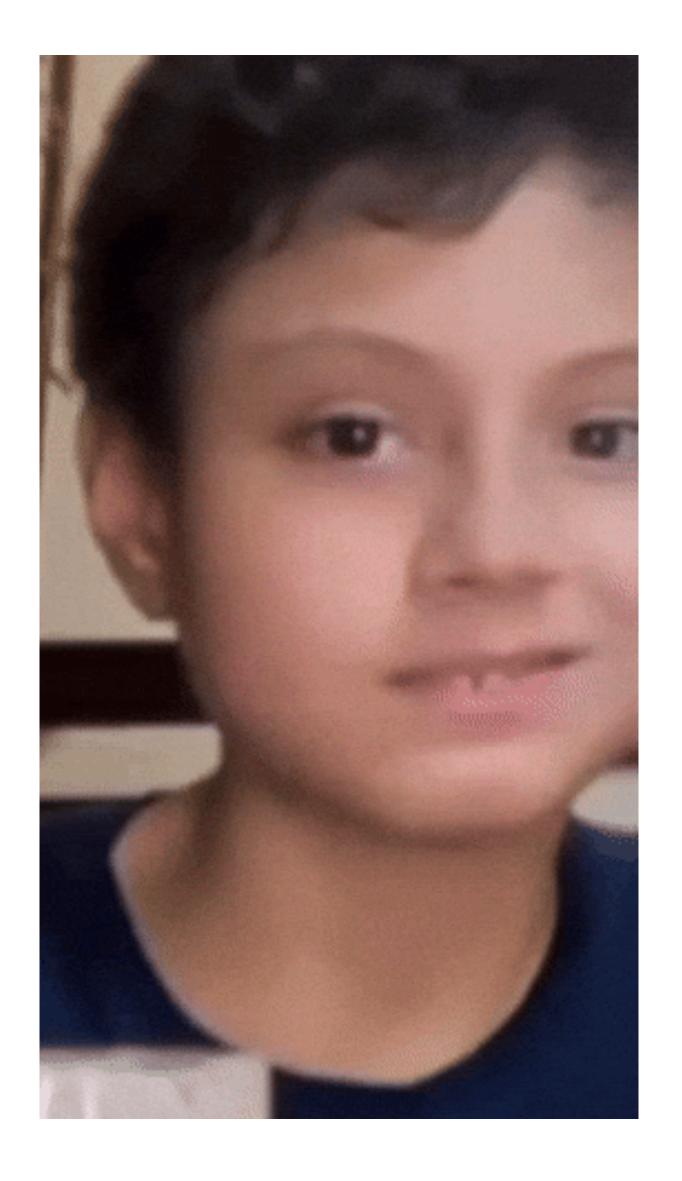


if your resume stinks you won't get interviews



pls stop with double columns







EDUCATION

DEGREE NAME

Institution Name, Location Field of Study Start Date - End Date

DEGREE NAME

Institution Name, Location Field of Study Start Date - End Date

EXPERTISE

PROFESSIONAL

- Analytical problem-solving
- Strong organizational skills
- Expertise in conflict handling
- Excellent negotiation skills
- Excellent presentation skills
- Strong attention to detail
- Integrity and ethical behavior
- Quick and agile tech learner

TECHNICAL

- Social media marketing
- Database management
- Contant argation and aditing

CAREER SUMMARY

When you're putting together your resume, really take the time to shine a light on what makes you, well, you! What are your special skills and talents? What gets you excited and motivated? And, of course, how does all of this make you a perfect match for the job? Don't be shy about selling yourself! The more confidence you show in what you bring to the table, the better your chances. And here's a little tip: throw in some specific numbers or data to back up your achievements.

WORK EXPERIENCE

Position Title Here

Company, Location | Date - Present

- Tailor your resume to the specific job you are applying for. This means highlighting the skills and experience that are most relevant to the job. For example, if you are applying for a job as a marketing manager, you would want to highlight your experience in developing marketing campaigns.
- Quantify your results whenever possible. This will help employers understand the tangible impact of your work. For example, instead of saying "Increased sales," say "Increased sales by 15% or more.
- Use specific examples to illustrate your skills and experience. This will make your resume more concrete and memorable. For example, instead of saying "Experienced in customer service," say "Provided excellent customer service to over 1,000 customers per month."
- Keep your resume updated regularly, even if you're not actively job hunting, so you're always ready to seize new opportunities and advance your career.

Position Title Here

Company, Location | Date - Date

 Use action verbs that are powerful and unique (founded, strengthened, driven, generated, supervised) to increase your chances of capturing the attention of any potential employer. This will move you one step closer.



FirstName LastName

Desired Title / Role

Email Address • Phone Number • Website

CAREER SUMMARY

Experience x+ years as [Title] with y small/medium/large companies in the [Industry]
Skill Highlight x+ years doing [skill you want to highlight] at y companies across z industries

Languages JavaScript, React, etc.

Tools Applications, IDEs, Websites (PostMan, GitHub, etc.).
(...) Note other impactful attributes you want to highlight

PROFESSIONAL EXPERIENCE

Company Location (City, State)

Position Held MM/YEAR - MM/YEAR

Technologies: Recap all the languages & tech

- Don't give a description of the company or describe the generic role. That's not needed.
- Focus on wins, and unique responsibilities, accomplishments,
- 3-5 bullet points, avoid full sentences or paragraphs.
- Quantify whatever and whenever (even a low number is better than no number)
- For example: Part of a 7 person team delivering a product serving 1,500 users, releasing updates every 2 weeks, on a codebase with more than 150,000 lines of code, 100 classes, 15 tables.

Prior Position Held

MM/YEAR – MM/YEAR

If you were promoted along the way, share some of the reasons for your promotion.

Company Location (City, State)

Position Held

MM/YEAR – MM/YEAR

Technologies: Recap all the languages & tech

- Follow the same guidance as above.
- If you left the company, briefly cover why you left in a positive light: Sought out a new role with Company XYZ after determining no further growth opportunities with Company ABC.

Company

Location (City, State)

Position Held MM/YEAR – MM/YEAR

- If you held a position that was non-technical, no immediately relevant experience consider either: a) removing
 it, or b) including it but use it to speak to the role it plays in your larger career narrative.
- Maybe you were a team lead, maybe you worked with customers, maybe you managed timelines, maybe you organized requirements. Focus on what would be relevant.

Summarize your earlier career in one line if it's less relevant.

PROJECTS

Project Name MM/YEAR – MM/YEAR



most important part of your resume:

Summary

- 10+ years of overall engineering experience with a speciality in front end engineering
- 5+ years leading global team of 10 employees (design, engineering and project management)
- 5+ years leading global/offshore/nearshore teams of 2-5 engineers and managers
- 8+ years React & Vue.js
- 6+ years Next.js Experience
- 5+ years Node.js
- Built and scaled Progress Labs agency from a consultancy to agency of 10 employees generating \$4.5M in revenue.
- Launched Birdy Grey's Groomsmen business line, generating \$100,000 in first month of pre launch - the organization's most successful business launch to date.



stop with the fluff...no one cares:

- Re-architected our primary frontend application over a 6 year span, migrating frontend frameworks and scaling the codebase from 200K to 1.4M lines of code
- Extracted UI components from a monolithic codebase and created a unified design system, including creating a monorepo with requisite infrastructure and tooling
- Researched, integrated, documented, and rolled out a 3rd-party feature flag management tool as well as built custom tooling solutions to save the company \$60k/year
- Built an in-house deploy preview tool to enable immediate feedback on our primary frontend application expanding the roles who have access to in-progress work and reducing staging environment deployments by 50%
- Architected and built tooling to localize our primary frontend application and design system supporting over 12k localized strings in 4 languages
- Wrote the frontend application and co-wrote the backend application for our internal engineering "backstage" resulting in over 45k staging environment deploys
- Configured and maintained the build, test, and deploy infrastructure for the majority of frontend projects at Salesloft
- Co-founded the frontend enablement team and grew it from 3 to 13 people
- Co-created the junior UI engineer role and helped hire and mentor the first junior engineers, all of whom currently serve in senior roles
- Created and led an architecture mentorship cohort to level up senior engineers on the architecture track
- Pioneered the "UI engineer to architect" career path at Salesloft
- Spoke at dozens of internal training events, lunch'n'learns, guild meetings, all hands, etc.
- Technologies: TypeScript, JavaScript, React, Elixir, Python, Ruby, Go, GraphQL



recruiters are dumb. hiring managers dont have time.



if i 'control + f' your resume can i tell what you do within 7 seconds



lets talk about cold applying







exposing networking



come hang out with me tomorrow after the conference







get out of your house







1 conversation a day



talk about what you are doing/building







your vibe attracts your tribe







linkedin is the MOST powerful networking tool



linkedin checklist:

- have a good profile picture
- make sure your linkedin is littered with key words
- leverage the 'notes' feature to connect
- you linkedin just need 3-4 bullet points in each role
- max out your connects every week



pls for the love of all good find a community







networking tool belt:

- in person meetups
- conferences
- online communities i.e. discord/slack
- virtual 1:1's
- daily/weekly + coffees/lunches







exposing the interview



interview checklist:

- find commonalities
- research the company
- figure out the ACTUAL problem they are trying to hire for
- faster you can turn it into a conversation the better
- have notes in front of you







follow up is everything



follow up checklist:

- are you documenting where you are interviewing
- follow up cadence = 3 times is acceptable
- thank you 'notes'
- you're not annoying your messaging is annoying
- 90% of the job search is follow up







be fearless. go for the ask.



questions?

